

*Sprout your
career here*



*Committed to serve agribusiness sector with deep
domain knowledge and experience.*

HR Services

agripositions.com
A unit of **concept agrotech consultants limited**

www.agripositions.com

Who We Are

- Concept Agrotech Consultants Limited was the first company to create specialized recruitment services in agriculture sector way back in 1994.
- Established itself nationwide, as the most reliable and admired HR services brand with the name **agrijobs.in**, which is now re-named as **agripositions.com** with added services.
- One stop solution for all business consulting and HR solution needs of food and agribusiness sectors.



Vision

- *To be the prime movers of business growth in food, agriculture, horticulture, animal husbandry and development sectors with special focus on agri-input industry; and to emerge as a globally recognized HR services provider, anchored by values of growth, transparency and diversity.*



Objectives

- *To provide comprehensive HR solutions through a single window across various domains to enhance the success of clients in agribusiness sector*
- *Bringing candidates and recruiters in agriculture industry on one platform*
- *To become the most reliable source of information on career opportunities in agriculture sector*
- *To provide development programs to help fresh graduates, staff and managers accomplish their goals*
- *Facilitate students in taking informed decisions on career choices in agriculture sector*
- *To organize national and regional Agri HR events such as Campus Talks, Job Fairs, Talent Search programs*

Our Service Philosophy

Our philosophy and principles enable us to build enduring relationships with our clients in a spirit of partnership and continuously seek insights through our work to deliver value based on

Accountability: It denotes willingness to take responsibility for one's own actions.

Professionalism: It denotes commitment to meeting one's obligation to serve the client.

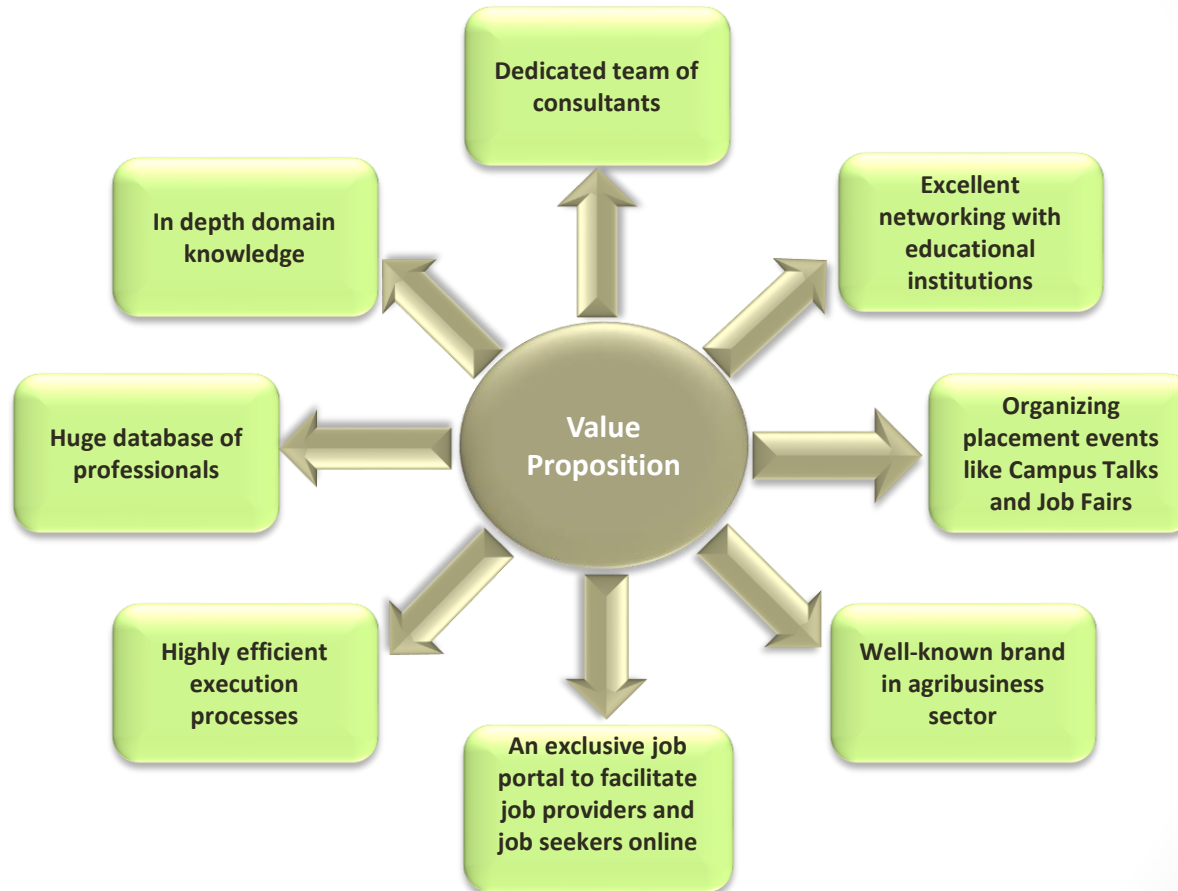
Growth : It denotes our commitment to grow your business with you.

Transparency : It denotes our ability and commitment towards being transparent in all our dealings with internal and external customers.

Value Addition: It denotes that we are committed to always give value added services to our clients.



Value Proposition



Recruitments

- HR Planning
- Volume Hiring
- Executive Search
- Head Hunting

Staffing Solutions

- Temporary employees who will stay on our rolls
- Contract Staffing and Employee Leasing
- Payroll and personnel administration

Portal Online Subscription

- Allows employers to post job requirements for a position to be filled and jobseekers to post their resumes to avail potential opportunities.
- Employer reviews, career and job-search advice, and describe different job descriptions or employers.

Induction Training Program for Fresh Graduates

- Induction Training Programs for fresher which incorporates;
- Pre- placement training for fresh graduates on various aspects of selling, product knowledge, marketing, dealer management, regulation and industry systems
- company products, application, reporting and Work Culture etc..
- Soft Skills Orientation Program

Executive Development Programs

- All the training modules are customized as per the client's needs and requirements. Some are underlined here as;
- Soft Skills and Behavioral Training Programs
- Customer handling skills
- Team Building Workshops
- Business strategies and management

RECRUITMENT SERVICES



We offer:

Human Resource Planning

We are experts in employer/agent consultations. We help you in planning your human resources beyond your specific situation and assist you in finding solutions.

Volume Hiring

You can place your requirements for mass hiring with us and be assured that each and every person of the entire batch of candidates we give you, will be a complete professional committed to delivering the best for you. Our selection will be based on individual scrutiny.

Executive Search

We provide best executives after initial screening of the prospective candidate to best suit your requirements.

Head Hunting

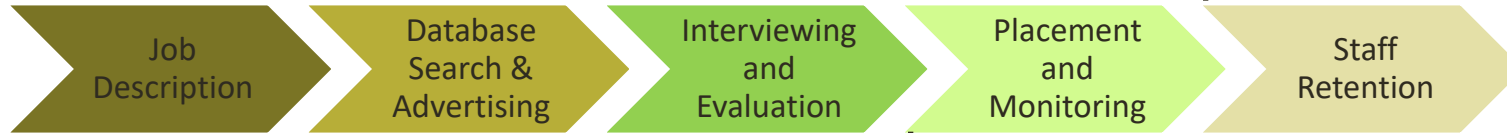
Our efficient employees do the industry mapping, focus and find out the profiles having the competence for your requirement. Once they identify the 'right' person, they use their professional and social contacts to reach him.

Recruitment Process

- Job description obtained from client either via an email or telephone
- One company Positions are assigned to recruiter for better understanding of requirement
- Clients are contacted for full assess and understanding of requirement
- Candidate search commences one we get brief from client

- Up to date CVs and assessed against the job description
- Initial screening through telephonic interview followed by F2F interview by associated qualified consultants
- Skill test

- Personnel are fully briefed on roles
- Two written corporate references obtained
- Regular contact with candidate



- Our website www.agripositions.com
- Job postings on agripositions.com, Agri News and Agriculture Today
- Our references and company profiling
- Field network support
- Arrangements with Agri management institutions for alumni database
- Other Job portals

- Applications submitted to client for consideration ad arrangements made for interviews



Source



Recruit



Hire



On board

Process and Quality



Resume level conversion 60%

Interview level conversion 40%

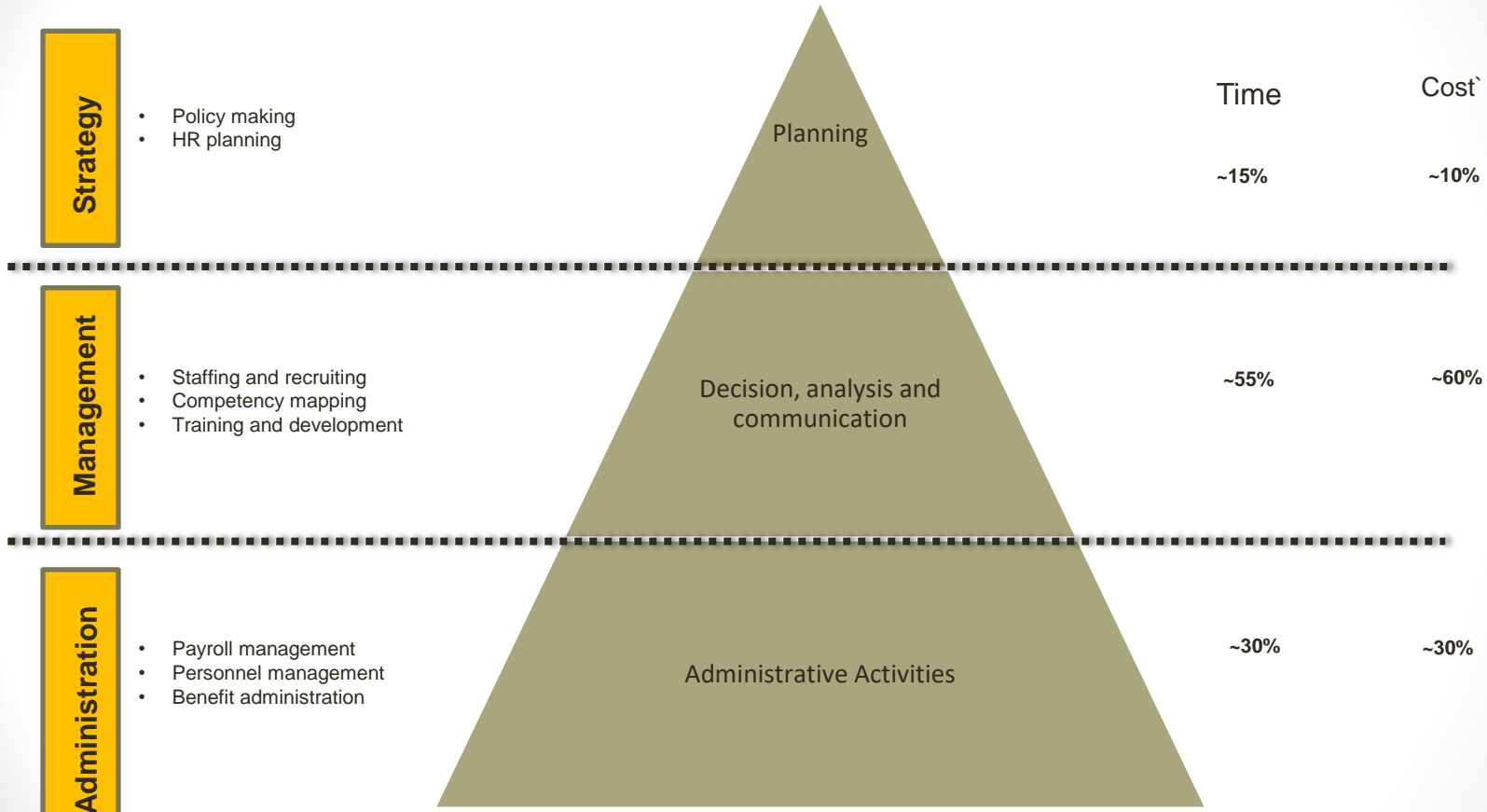
Joining Conversion 90%



STAFFING SOLUTIONS



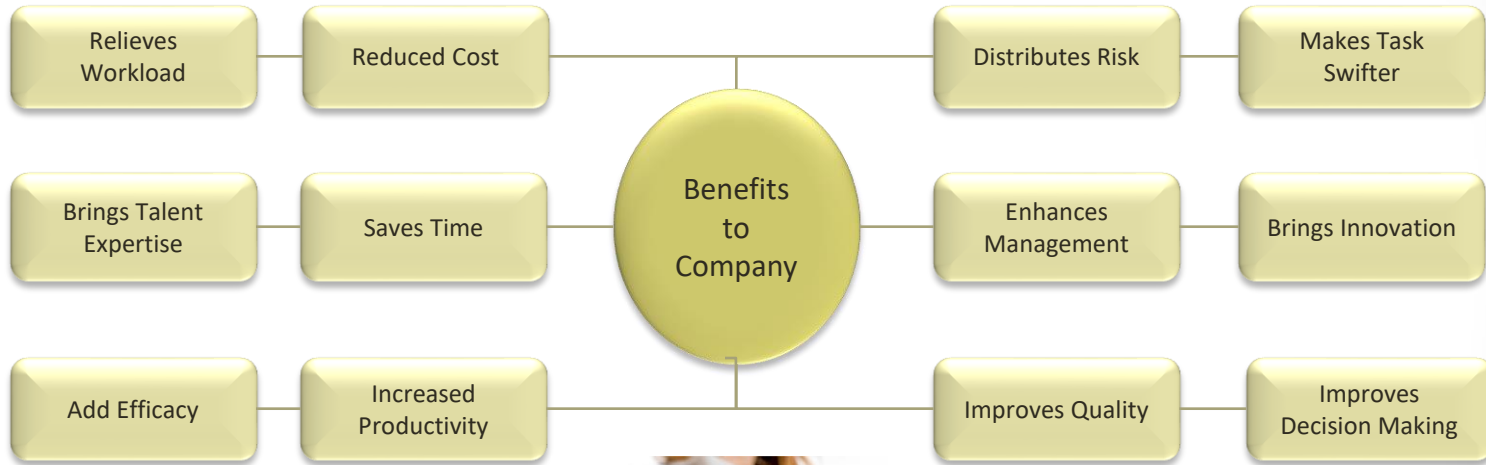
Why Staffing Solutions



HR Process Cost and Time Pyramid

How we can help you

- We can shoulder the bulk of your administrative burdens by providing tailor made solutions to all your Human Resource related issues so that you can get back to your priorities in business. You maintain control of all business decisions and operations, while we will work with you as co-employer and manage all your employee related aspects of your company.



COST CONTROL

We offer:

Temporary Staffing

We offer you the ability to build your staff strength without absorbing them full time (temporary staff on our rolls), assist overloaded employees during critical times, and keep projects moving.

- Temporary employees who will work on our rolls
- Payroll and personnel administration
- Statutory Compliance

Contract Staffing and Employee Leasing

We offer you to plan and meet your short-term and project-based staffing requirements . We go out of our way to find the best contract employees for you. We take complete ownership right from the formalities of getting an employee on board and framing personnel policies, to drawing up insurance policies and employee handbooks.

Employee leasing allows you to attract and retain talented employees. It also facilitates an access to enhanced services such as insurance benefits, complete risk management, and even employee training and development.

PORTAL ONLINE SUBSCRIPTION

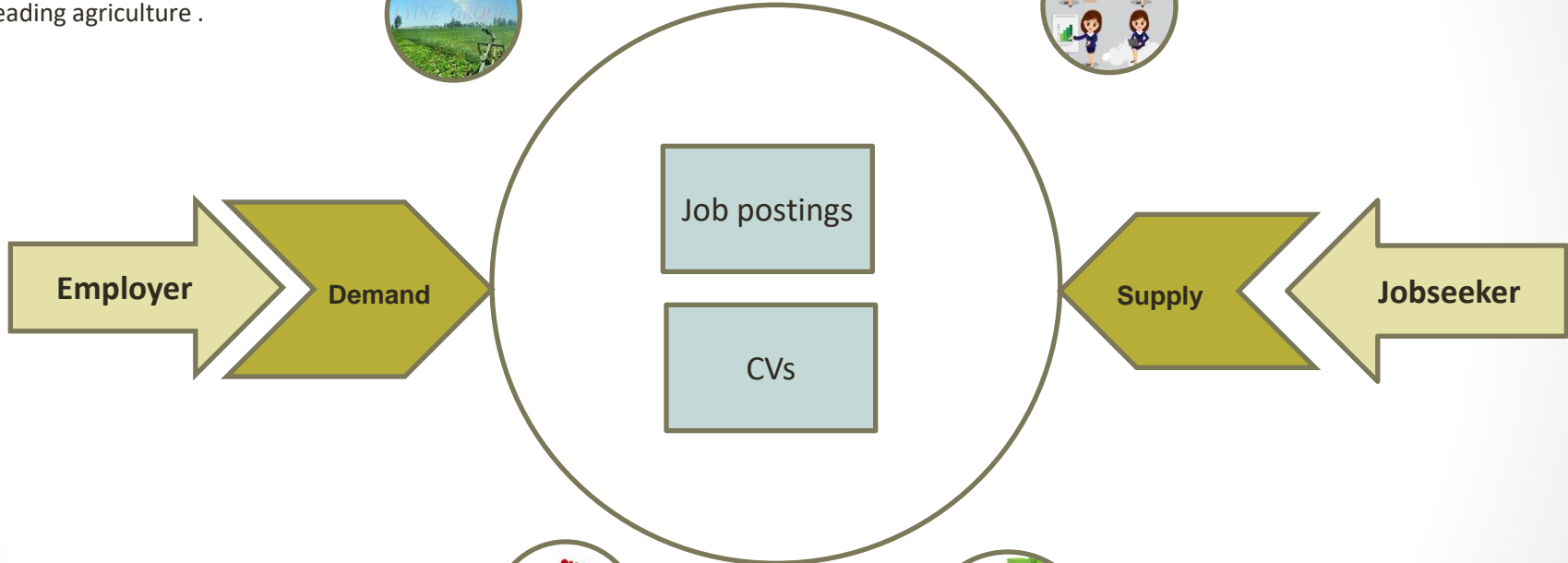


Job postings/ CV uploads

Over a decade of experience in the Indian agriculture industry with leading agriculture .



Years of experience in Human resources management and recruitment services exclusively in the Indian agriculture industry



Efficient and current job listings that offers the best of facilities and opportunities.



Frequent consultations to improve your CV and enhance your chances of acquiring a job.

INDUCTION TRAINING PROGRAM FOR FRESH GRADUATES



- Overall, hiring managers says that soft skills such as communication, leadership, ownership, and teamwork are the building blocks of professionals and it is found missing in this new crop of workers (young graduates).
- We offer to our clients Induction Training Programs, wherein the fresh graduates recruited by the company are given pre-placement training for a period of two weeks to two months on various aspects like;

1 Basics of Agriculture and business

2 Sales, Marketing and distribution

3 Dynamics of industry

4 Company's Product, Working and Policies



EXECUTIVE DEVELOPMENT PROGRAMS



development
appraiser valuation survey employee
condition property job corporate success
concept assessment
pricing money performance rating career
businessman
appraisal investment
review business human appraised
market home estimate management
worker manager evaluation
improvement value evaluate work discussion
executive appraise

- We offer a variety of training programs and workshops. All the training modules are customized as per the client's needs and requirements. Some workshops are defined as underlined



Communication Skills



Soft Skills and Behavioral
Training Workshop



Team Building Workshops



Leadership Development
Workshop



Business Strategies and
management



Customer Handling
workshops

Account Management and Client Reporting

- Dedicated Account manager as Company liaison
- Regular contact with HR and Hiring Manager
- Response to vacancies within agreed time scales
- Ability to perform skill tests to meet client expectation
- Regular communication with temporary staff
- Regular client visits or when defined by client
- Regular Review meetings to monitor performance



Better Client Reporting.



ensuring the **highest level**
of customer **satisfaction**

Domains We Work For



Seeds



Fertilizers



Crop Protection



Animal feed and Veterinary



Horticulture



Poultry and Dairy



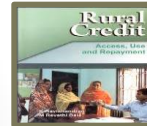
Farm Machinery and Irrigation



Agri-Food Retailing and Commodity Marketing



Agri Logistics and Infrastructure



Rural Credit and Insurance



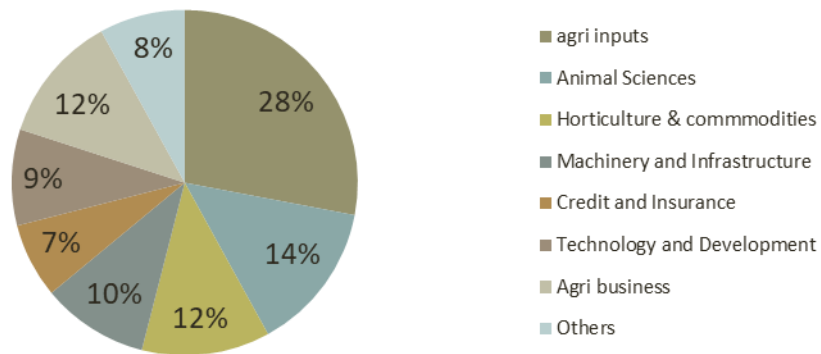
Research and Technology



NGOs and Development Bodies

Our Differentiators

- Specialized in agribusiness
- A database of over 21000 Agri-graduates
- Over 6,000 MBAs and 4,000 Ag with MBA
- More than 400 placed at different levels
- Success rate above 55%
- Focus on middle and top management
- Undertake HR related studies
- Networking with Agriculture Universities and organizing interactive sessions at campuses
- Organising Job Fairs at various locations



Sector wise data available

Our Clients



Our Clients



Excel Crop Care Limited
Beyond crop protection. Behind every farmer



Commercial Terms

Recruitment Services

Junior Level : (Package # Up to 10 LPA)	8.33 % + GST
Middle Level (Package # 10-20 LPA)	12%+ GST
Senior Level : (Can be Negotiated on case to case basis)	18% + GST

Other Services

- Our Fee: We will make customized solutions according to your need and our service intervention.

Other Terms:

1. We shall provide free replacement, if candidate leaves within 3months
2. Once a candidate is referred by us, The Candidate should be treated as ours if the candidate joins within one year.
3. We shall raise invoice within 7 days of joining and payment is to be made within 30 days

THANK YOU

We shall provide you best of our services

Please contact us at;

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Business Head

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